



THE NATIONAL HAIRSTON CLAN, INC.

NEWSLETTER

Volume 4

Issue 1

January 2005

**FROM: Bernard Hairston, The National
Hairston Clan President**

To my friends and family of the National Hairston Clan. I humbly submit this Newsletter to you.

Throughout a person's life, there are some occasions that seem to stand out above all others. This past year was one of those times for me. I am humbly grateful for your support. I thank you for allowing me the opportunity to serve as your National President. The year ahead is full of promises. I know we will fulfill all of them with your help and support. I look forward to carrying the organization to greater heights. We as an organization have accomplished our mission in a most extraordinary way. We strive to fulfill our responsibility to the National Hairston Clan Inc.

Let's take a look at our accomplishments over the past year. I evaluate this past year as a crucial period of the National Hairston Clan, Inc. In spite of that fact, our accomplishments have been great. The National Hairston Clan has:

1. Breathed new ideas into our Service Programs.
2. Strengthened our Membership Recruitment.
3. Reached out to the Hairston Family nationally.

4. Increased our Chapters by three.
5. Updated our Publication System by clicking on our Website: www.nationalhairstonclan.com.
6. Application to organize a Local Chapter.
7. Increased our Annual Dues.
8. Implemented the need for Grant Writing.

All these accomplishments were made with one purpose in mind, to continue the legacy of the National Hairston Clan, Inc. for the future. Those accomplishments would not have been made without the inspiration and support of our volunteers and professional leaders working together as never before to get the job done.

The National Hairston Clan Family is a legacy that has been passed down from one generation to the next generation. We have a responsibility to strengthen that legacy so the National Hairston Clan, Inc. will continue to fulfill our Mission of Hope and Service. We do that by remaining true to our Core Values of Service, Quality, Integrity, and Leadership. I pledge to all of you that I will be steadfast in my resolve to do just that.

We hope to build a stronger more active membership in the future. We've reinvigorated our recruitment. We also offered new incentives for recruiters. We created some great new membership benefits and services as well. We've launched an effort to attract, retain, and develop effective leaders

throughout the organization.

Development of Leadership for the Fraternal side of our organization has the biggest pay-off in our Chapter. This is where the benefits of Great Leadership have a direct impact on the National Hairston Clan, Inc.

INFORMATION UPDATE

1. The Newsletter - October 2004

There were several changes made in our Annual Board of Directors Meeting and in our Membership Meeting. Please take a minute to become aware of those changes and how they will effect you.

2. Executive Board Committee Meeting

Please take notice that the minutes stated that the Executive Board Committee would meet in 90 days. This meeting was cancelled. There were items and topics I wanted to discuss with the Executive Board. I am listing them here. I would like to have your opinion on these items and topics. I would also like your input and opinions on any other subject that you would like for the Executive Board to discuss. (See NOTES below.)

3. Happy Holidays

At this time of the year, it is a pleasure to turn aside from everyday affairs and send our friends, old and new, warm Season's Greetings and best wishes for the coming year.

What can I give Him poor as I am? If I were a Shepherd, I would bring a lamb. If I were a Wiseman, I would do my part. Yet, what can I Give Him? Give Him my heart.

NOTES

Reason for Adding Attorney Assistance

1. Attorney Joseph H. Hairston is getting up in age.
2. Let Attorney Joseph H. Hairston choose or select who will be his helpers.

Reason for Changing Place of Reunion

1. Everyone is complaining about the cost.
2. We have a lot of your members staying in cheaper hotels and motels.

3. They come to the activities of the Reunion.

Changes Proposed

1. Rent a central place to hold our activities.
2. Notify hotels and motels that are in the area where our members could make reservations.
3. Rooms would be cheaper, a savings for our members.
4. Have our Banquet catered, a savings for our members.

Reasons for a Change to the Executive Branch

At the present time, we only have one or two active committees.

Changes Proposed

All Committee Chairpersons who are handling finances should be made a part of the Executive Branch. This will help to manage our funds more effectively.

Souvenir Books

1. At the present time, I have merchandise of the past three years.
2. This merchandise, if sold, could have made the National Hairston Clan three or four thousand dollars.

Changes Proposed

1. Do not have any thing made until an order has been placed for it.
2. We need to go back to our *General Information Form* for each person.

Fundraisers

1. Ask the Executive Branch to donate \$1500.00.
2. Ask the Board of Directors to donate \$1000.00.
3. I feel this would be an incentive for those who donate, because they will have an investment in the organization.
4. This would be a one-time investment, and hopefully this would carry the organization until we start receiving Grants.

Hairston Foundation

1. Name: The National Hairston Foundation.

2. Purpose: This is another way our Corporation can solicit revenue from corporate sponsors for donations to the Scholarship Fund. We can collect all monies from these special events and fundraisers.

3. We have Members of the Family who have personally contacted me. They want to invest thousands of dollars in the organization. They want the assurance that the money will be handled correctly.

4. We need to decide if there will be two Accounts. One for the Hairston Foundation, one for the Hairston Scholarship, or just one for the Hairston Foundation, and let the Hairston Scholarship come under the Hairston Foundation.

Reasons for Grants

1. Building/Renovation Funds: Money to build a new facility or renovate an existing facility.

2. Capital Support: Money for equipment, buildings, construction, and endowments.

3. Consulting Services: To secure the expertise of a consultant or consulting firm to strengthen some aspect of organizational programming.

4. Employee Matching Gifts: Many employees match the monetary donations their employees make to non-profit organizations, often on a ratio of 1:1 or 2:1. If you have Members that are employed by large corporations, have them check with their Human Resources Department to see if their employer has such a program. It doubles or triples the contribution.

5. Endowments: A source of long-term, permanent investment income to insure the continuing presence and financial stability of our non-profit organization.

6. Fellowships: Money to support graduate and post-graduate students in specific fields. These funds are only awarded to an institution.

7. General Operating Expenses: Money for general budget line-item expenses. These funds maybe used for salaries, fringe benefits, travel, consultants, utilities, equipment, and other expenses necessary to operate a non-profit program.

8. Matching Funds: Grant funds that are awarded with the requirement that you must find other grant funding that matches or exceeds the initial grant's matching-fund stipulation.

9. Scholarship Funds: Scholarship awards to individuals--Remember that anytime funds are awarded to an individual, they are considered taxable income.

10. Seed Money: Seed money gets a program underway, but other Grant Monies are needed to continue the program in its expansion phase.

A Suggestion

We have Members that are Grant Writers. If we offer a reward for their services, as follows, it would be an incentive for them.

First Prize \$5000.00 --

Second Prize \$3500.00 --

Third Prize \$1500.00 --

The Grant would have to be \$50,000.00 or more. The prize money would be deducted from the Grant.

A Suggestion

The Largest Membership Chapter

1. Award a Certificate.
2. To the Chapter who has the largest membership.
3. For the giving yearly.
4. To be presented at the Annual Banquet
5. Name of the Chapter should be placed in the Souvenir Booklet.

**THE NATIONAL HAIRSTON CLAN, INC
FINANCIL & TREASURES REPORT
12/23/2004**

| | DEBIT | CREDIT |
|---|------------|------------------|
| BALANCE ON HAND 09/27/04 FOR BOTH ACCOUNT | \$2,010.19 | |
| | | BK-FEE \$68.00 |
| | | VOUCHER \$150.00 |
| | | VOUCHER \$39.00 |
| | TOTAL | \$257.00 |

\$2,010.19 - \$257.00 = \$1,753.19

END BALANCE FOR BOTH ACCOUNT 12/23/2004 \$1,753.19

**DONATION FROM BERNARD HAIRSTON
FROM 2003-2004**

| | |
|--------------------------------|-------------|
| 240hrs @ \$10.00 PER hr | \$2,400 |
| TRAVEL EXPENSE | \$2,275.53 |
| PHONE & INTERNET SERVICE | |
| LONG DIST. @ \$11.00 per month | |
| E-MAIL @ \$26.00 per month | \$444.00 |
| PRINTING COST | \$6,606.85 |
| OFFICE SUPPLY COST | \$410.00 |
| U.S POSTAL SERVICE | \$208.96 |
| ATTORNEY FEES | \$250.00 |
| LAPTOP COMPUTER | \$1,283.99 |
| LABOR COST | \$2,943.00 |
| TOTAL | \$16,822.33 |